

## Job Description

# Impact Partnerships Manager

## 18 month fixed-term contract

Motability is a national charity which aims to enhance the lives of disabled people by improving their personal mobility. We help people to enjoy the freedom and independence to work, to learn, to get to appointments and to see family and friends. We provide a range of grants to individuals and organisations and we oversee the Motability Scheme, through which some disabled people use mobility allowances to lease a car, scooter or powered wheelchair. This is an exciting time for Motability. At a time of growth and of new opportunities, we want to make faster progress to realise our vision to ensure that no disabled person should be disadvantaged due to poor access to transportation.

### Purpose of the role

This new post will help Motability to deliver against our ambition to do more to address the transport challenges that disabled people face. You will support our work as a charitable foundation, to grant fund a wide range of other organisations to make a difference to the transport lives of disabled people.

### Key Accountabilities

- Engage actively with a wide range of potential partner organisations, mainly charities, working to make transport more inclusive for disabled people.
- Identify opportunities for Motability to support work to improve the mobility of disabled people, in line with our new charity outcomes framework.
- Work with potential grant funding recipients to establish areas of shared interest and support them to develop grant applications for the charity to consider within established governance arrangements.

### Skills, Qualifications and Experience

#### Essential:

- Ability to engage credibly and confidently with a wide range of external organisations on behalf of Motability.
- Ability to weigh up and prioritise large amounts of data quickly and reach robust conclusions.
- Ability to identify and articulate shared goals with other organisations and identify potential partnership opportunities within Motability's agreed programme design.
- Exceptional written and oral communication skills, with strong attention to detail.
- Experience working in a grant-making environment or in a business development role in the voluntary sector.
- Demonstrably proactive and agile, able to work with colleagues at pace to continuously improve our programmes and increase our impact.
- A passion to make transport more inclusive for disabled people.



**Desirable:**

- Knowledge of, and a personal network within, the UK charity sector.
- Good understanding of the transport and disability policy context, for example in relation to inclusive active travel, community transport or wheelchair provision.

## **Reporting line**

Reports to Director of Performance and Engagement.

## **Key Interfaces:**

- UK disability charities and not-for-profit organisations.
- A range of teams within Motability, including the Communications, Finance, Innovation, Charitable Operations and Impact and Evaluation teams.

## **Resources, scale and scope of role, location and any travel factors:**

- This is a fixed-term role for 18 months.
- The role is based in Harlow, Essex at Motability's offices but some travel will be required. Motability offer both blended and flexible working arrangements which can be discussed as part of the application process.